# Carrier Alliances Ready For World Trade

Summary of container alliances (1 April 2017)	2M	Ocean Alliance   Image: Cosco group   Image: Cosco	THE Alliance Hapag-Lloyd
Shipe			323
Number of weekly services	25	40	241 32
Asia-North Europe	6	6	5
Asia-Med	4	4	3
Asia-WCNA	5	13	11
Asia-ECNA	5	7	5
Asia-Middle East	0	7	1
Transatlantic	3	2	5
Med-North America	2	1	2
Ports	76	95	78
Port pairs*	1,327	1,571	1,152
*Approxim	ate as some carrie	rs may not call at every port on eac	h service;

<sup>\*</sup>Approximate as some carriers may not call at every port on each service some carriers also offer services outside of their alliances

Drewry has analysed the new alliance networks by comparing the port coverage, frequency and speed of 2M, THE Alliance and the Ocean Alliance in its latest <u>Container Insight Weekly</u>.

THE Alliance last week firmed up the outstanding port decisions, with a few terminal decisions still pending, to finalize its network for the April 1 start.

Drewry reported that the Ocean Alliance has the most services at its disposal with a total of 40 loops spread across seven East-West trades, followed by THE Alliance with 32 services and 2M with 25.

Ocean's status is primarily due to it having seven Asia-Middle East/Red Sea services, whereas THE only has the one and 2M none.

## **Infographic: Asia and New Carrier Alliances**

2M also loses ground in the Asia-West Coast North America with only five services, compared to Ocean (13) and THE (11).

The Ocean Alliance wins out with the most services in three (Asia-WCNA, Asia-ECNA, Asia-Middle East) of the seven trades and joint-most in two others (Asia-North Europe and Asia-Med) along with 2M.

THE Alliance has the most services in just the one trade: Transatlantic; and shares top billing in Med-North America with 2M.

With ship deployment details currently unknown it does not necessarily follow that having the most services will equal the biggest market share on the trade.

2M's lack of numerical advantage in services will in many cases be compensated by operating larger ships.

# Infographic: Will 2M Defeat Largest Alliance?

By region, Drewry has reported that central China will have the most weekly departures from the Far East with 131, followed by 118 from the Hong Kong/Taiwan/South China region, 98 from North Asia and 70 from Southeast Asia.

The most heavily used ports in Asia will be Shanghai (58 weekly departures) and Ningbo (54).

#### **Europe port coverage**

Alliance	Benelux								
	Antwerp		Rotterdam		Zeebrugge		Total		
	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	
2M	7	5	6	6	0	0	13	11	
Ocean Alliance	5	5	8	8	1	1	14	14	
THE Alliance	7	7	7	7	0	0	14	14	
Total	19	17	21	21	1	1	41	39	

Alliance	France (Atlantic)								
	Dun	kirk	Le H	avre	Total				
	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound			
2M	0	0	4	3	4	3			
Ocean Alliance	1	1	4	4	5	5			
THE Alliance	0	0	5	5	5	5			
Total	1	1	13	12	14	13			

Alliance	Germany								
	Bremerhaven		Hamburg		Wilhelmshaven		Total		
	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	
2M	7	7	2	2	2	2	11	11	
Ocean Alliance	2	2	5	5	1	1	8	8	
THE Alliance	4	4	6	6	0	0	10	10	
Total	13	13	13	13	3	3	29	29	

Alliance	Scandinavia/Baltic								
	Aarhus		Gdansk		Gothenburg		Total		
	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	
2M	1	1	1	1	1	1	3	3	
Ocean Alliance	0	0	1	1	0	0	1	1	
THE Alliance	0	0	O	0	0	0	0	0	
Total	1	1	2	2	1	1	4	4	

Alliance	United Kingdom								
	Felixstowe		London Gateway		Southampton		Total		
	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	Outbound	Inbound	
2M	7	6	0	0	1	1	8	7	
Ocean Alliance	3	3	0	0	3	3	6	6	
THE Alliance	0	0	4	4	6	6	10	10	
Total	10	9	4	4	10	10	24	23	

Source: Drewry Maritime Research

Rotterdam will be the busiest port in North Europe with a total of 21 inbound calls each week, followed by Antwerp (19).

In France, Le Havre is the main port of call with 13 inbound voyages per week, while the Ocean Alliance is the only group to venture away with a single call at Dunkirk.

In the United Kingdom, Southampton leads the way with 10 inbound calls, closely followed by Felixstowe with 9. London Gateway gets its first deep-sea connections with the decision by THE Alliance to use it for two Asia-North Europe services and two Transatlantic loops.

2M has significantly more port calls in the West Mediterranean with 25 inbound calls, versus 19 from Ocean and 16 from THE Alliance.

### Infographic: Largest Shipping Alliance Ever

There will be a total of 42 inbound calls each week in the East Med/Adriatic, spread across 19 ports. Only a handful of ports will get more than two calls each week with Piraeus the busiest with seven.

The South Atlantic of the US will turnaround the most alliance services with a total of 72 inbound and 70 outbound calls each week, more than double that of any other region in North America.

New York-New Jersey will be the main port for services into the North Atlantic, where 2M is conspicuously weaker than its rivals.

Instead, 2M's focus appears to be in the US Gulf region with a total of 12 inbound calls, spread fairly even between the six regional ports.

In contrast, the Ocean Alliance has nine weekly US Gulf calls while THE Alliance only has six.

2M also lags behind the other two alliances in the Pacific Southwest and Pacific Northwest.

Its 5 PSW calls at Los Angeles-Long Beach and Oakland are well down on the 15 inbound PSW calls from Ocean and 17 from THE Alliance. Similarly, 2M's four weekly PNW port calls are dwarfed by eight from THE Alliance and 11 from Ocean.

Drewry commented: "The new alliance network offers a wide geographical coverage from Day 1 with plenty of overlap between them to/from the busiest import/export regions. However, there are some areas with limited competition from alliances, which will hopefully change in time."