

■ **Bunker Charge (BUC) and Currency Adjustment Factor (CAF) application from/to North Europe**

December 01, 2016

Dear Customer,

Please be informed about the following Bunker Charge (BUC), Low Sulphur Fuel Surcharge\* (LSF) and Currency Adjustment Factor (CAF) for North European **export trades** effective January 1, 2017:

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	175	55	--	--
North Europe	USA and Canada West Coast	373	73	--	--
North Europe	Mexico West Coast	373	28	--	--
North Europe	Mexico East Coast	277	37	--	--
North Europe	Oceania	--	--	417	18
North Europe	Mediterranean	--	--	130	18
North Europe	West Africa	--	--	289	18
North Europe	South Africa, Namibia, Mozambique	236	20	--	--
North Europe	Indian Ocean Islands	--	--	200	18
North Europe	East Asia	369	20	--	--
North Europe	Indian Subcontinent	176	20	--	--
North Europe	Middle East	218	25	--	--
North Europe	Central America, Caribbean	--	--	398	20
North Europe	South America East Coast	--	--	154	20
North Europe	South America West Coast	--	--	402	20
North Europe	North Europe	--	--	44	31

Trade		CAF
From	To	
North Europe	USA & Canada	USD 8 per 20' / USD 13 per 40'
North Europe	Mexico	1.0 %
North Europe	East Asia & Indian Subcontinent	2.13 %
North Europe	Middle East	3.01 %
North Europe	Oceania	11.0 %
North Europe	Mediterranean	11.0 %
North Europe	West Africa	11.0 %
North Europe	Indian Ocean Islands	11.0 %
North Europe	North Europe	11.0 %

For North European **import trades** following amounts are charged effective January 1, 2017:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	175	55	--	--
USA and Canada West Coast	North Europe	373	73	--	--
Mexico West Coast	North Europe	373	28	--	--
Mexico East Coast	North Europe	277	37	--	--
Oceania	North Europe	413	20	--	--
Mediterranean	North Europe	--	--	130	18
Turkey & Greece	United Kingdom	GBP 106	GBP 15	--	--
West Africa	North Europe	--	--	224	18
South Africa, Namibia, Mozambique	North Europe	236	20	--	--
East Asia	North Europe	369	20	--	--
Indian Subcontinent	North Europe	156	20	--	--
Middle East	North Europe	218	25	--	--
Central America, Caribbean	North Europe	332	25	--	--
South America East Coast	North Europe	373	25	--	--
South America West Coast	North Europe	331	25	--	--
North Europe	North Europe	--	--	44	31

Trade		CAF
from	to	
USA & Canada	North Europe	USD 8 per 20' / USD 13 per 40'
Mexico	North Europe	1.0 %
East Asia & Indian Subcontinent	North Europe	2.13 %
Middle East	North Europe	3.01 %
South America East Coast, Central America and Caribbean	North Europe	5 %
Mediterranean	North Europe	11.0 %
West Africa	North Europe	11.0 %
North Europe	North Europe	11.0 %

\* The above LSF amounts does not apply to shipments with the origin or destination in the Baltic/Scandinavia\*\* . This will be charged with an additional USD 35 or Euro 31 per TEU on top of the North Europe amounts.

\*\* Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland\*\*\*.

\*\*\* Shipments to/from the Polish ports of Gdynia, Gdansk and Szczecin to/from East Asia, Indian Subcontinent and Middle East is aligned with the North Continent LSF.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to North Europe**

Please be informed about the following Emergency Bunker Surcharge (EBS) and Emergency Fuel Surcharge (EFS) for inbound and outbound shipments from/to North Europe effective January 1, 2017:

Trade		Emergency Bunker Surcharge (EBS)
From/to	To/From	
North Europe	USA and Canada East Coast	USD 75 / TEU
North Europe	USA and Canada West Coast	USD 103 / TEU
North Europe	Mexico West Coast	USD 103 / TEU
North Europe	Mexico East Coast	USD 85 / TEU
North Europe	East Asia, Indian Subcontinent, Middle East	USD 1 / TEU

Trade		Emergency Bunker Surcharge (EBS)
From	To	
North Europe	Central America, Caribbean, South America East Coast and South America West Coast	--
Mediterranean	North Europe	EUR 51 / TEU
Turkey & Greece	United Kingdom	GBP 51 / TEU
Central America, Caribbean, South America East Coast and South America West Coast	North Europe	--

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

Trade		Interim Fuel Participation (IFP) in USD per TEU
From	To	
East Asia (excl. Japan)	North Europe	1
North Europe	East Asia	1

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
From	To	
Central America, Caribbean, South America East Coast and South America West Coast	North Europe	--

Trade		Emergency Fuel Surcharge (EFS) in EUR per TEU
From	To	
North Europe	Central America, Caribbean, South America East Coast and South America West Coast	--

Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
From	To	
ISC	North Europe	1

- This surcharge is applicable to all Dry and Reefer cargo, and all Rate Agreements except those where floating BUC/EBS or contractual bunker formula with an agreed regular trigger mechanism is applied/paid for already.

We will keep you closely informed about further developments.

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG