

■ Information on the status of the Hapag-Lloyd / UASC transaction

February 9, 2017

Dear Customer,

We would like to keep you updated on the status of the Hapag-Lloyd / UASC transaction.

Over the last months, we have made significant progress towards joining forces with UASC. The legal and administrative closing preparations are ongoing and will continue for the next weeks. We currently expect a closing of the transaction within March. Until closing we have to conduct our business as two separate entities.

From April 1, 2017 (Network Cut-over) the new THE Alliance network will be launched including both Hapag-Lloyd and UASC ships. For a number of weeks, our plan is to continue operating with both Hapag-Lloyd and UASC bills of lading and systems also after closing. A switch to Hapag-Lloyd bills of lading only (Commercial Integration) will take place approximately 6-8 weeks later.

The start of THE Alliance together with the transfer of UASC voyages to Hapag-Lloyd systems will ensure business continuity and quality which is of utmost importance for us and of course you as our customer. That means that until further notice nothing will change in regards to the booking systems, interfaces and your counterparts.

Our sales executives in the areas will keep you closely informed and explain to you in detail all steps of the transition after closing as well as THE Alliance implementation.

Please do reach out to your sales counterparts already now on any potential questions on the integration or do use our email address better.united@hlag.com.

Kind regards,

Hapag-Lloyd AG