

■ New Service – East Africa Service (EAS)

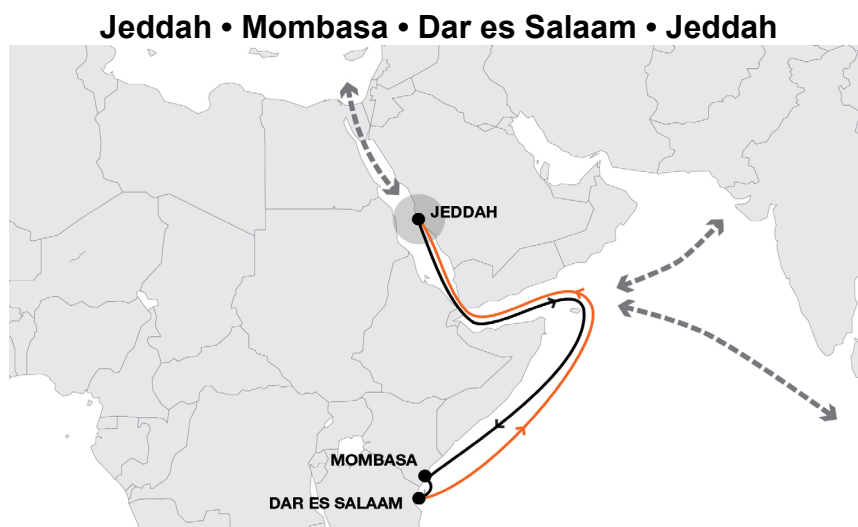
January 29, 2018

Dear Customer,

Your cargo – our passion. Now also in East Africa.

We are pleased to inform you that Hapag-Lloyd will further expand its global port coverage by introducing a dedicated service linking our comprehensive global mainliner service network with key ports in **East Africa**.

Effective beginning of April 2018, Hapag-Lloyd will be deploying four (4) vessels into our newly established **East Africa Service (EAS)**. The service will connect our global liner network to East Africa via Jeddah (Saudi Arabia) with weekly connections to and from Mombasa (Kenya) and Dar es Salaam (Tanzania).



At Jeddah, the **EAS** will connect to numerous Hapag-Lloyd mainliner services, offering you competitive lead times to and from global markets.

Simultaneously, Hapag-Lloyd will be establishing local representation in Kenya, Tanzania and Uganda through **Diamond Shipping Services Ltd.** This will enable us to provide you with a wide range of hinterland connections, such as Burundi, Congo D.R., Malawi, Rwanda, South Sudan, Uganda and Zambia via the gateways of Mombasa and Dar es Salaam.

For further information, please see our **East Africa Service (EAS)** service flyer or contact your local Hapag-Lloyd office.

Kind regards,
Hapag-Lloyd AG