

■ **Price Announcement**

USA, Canada and Mexico to North Europe and the Mediterranean

March 1, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer on the Atlantic Eastbound trade from North America to North Europe and the Mediterranean.

Valid for sailings commencing on **April 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from North America to North Europe and the Mediterranean** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Canada East Coast	North Europe	5150	6520	5200	6620	50	100
Canada West Coast	North Europe	5310	6790	5360	6890	50	100
Cross-border	North Europe	4200	5200	4300	5300	100	100
USA East Coast	North Europe	4100	5000	4200	5100	100	100
USA West Coast	North Europe	4700	5700	4800	5800	100	100
USA Gulf Coast	North Europe	4200	5200	4300	5300	100	100
Mexico East Coast	North Europe	1500	1550	1575	1625	75	75
Mexico West Coast	North Europe	1600	1700	1675	1775	75	75

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Canada East Coast	Mediterranean	2300	2870	2350	2970	50	100
Canada West Coast	Mediterranean	2550	3600	2600	3700	50	100
Cross-border	Mediterranean	3920	4875	4020	4975	100	100
USA East Coast	Mediterranean	3410	4700	3510	4800	100	100
USA West Coast	Mediterranean	4300	5265	4400	5365	100	100
USA Gulf Coast	Mediterranean	3920	4875	4020	4975	100	100
Mexico East Coast	Mediterranean	2250	2800	2325	2875	75	75
Mexico West Coast	Mediterranean	2600	3200	2675	3275	75	75

■ Reefer Container

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Canada East Coast	North Europe	4150	4700	4200	4800	50	100
Canada West Coast	North Europe	4100	4500	4150	4600	50	100
Cross-border	North Europe	6200	7000	6300	7100	100	100
USA East Coast	North Europe	6200	7100	6300	7200	100	100
USA West Coast	North Europe	6400	7200	6500	7300	100	100
USA Gulf Coast	North Europe	6400	7400	6500	7500	100	100
Mexico East Coast	North Europe	4700	5000	4775	5075	75	75
Mexico West Coast	North Europe	4850	5300	4925	5375	75	75

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Canada East Coast	Mediterranean	4225	5500	4275	5600	50	100
Canada West Coast	Mediterranean	4100	5250	4150	5350	50	100
Cross-border	Mediterranean	6510	7895	6610	7995	100	100
USA East Coast	Mediterranean	6240	7525	6340	7625	100	100
USA West Coast	Mediterranean	6825	8400	6925	8500	100	100
USA Gulf Coast	Mediterranean	6510	7895	6610	7995	100	100
Mexico East Coast	Mediterranean	4900	5100	4975	5175	75	75
Mexico West Coast	Mediterranean	5150	5350	5225	5425	75	75

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** FAK, for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and **contingency charges** may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG