

■ Price Announcement – Europe to Oceania

March 3, 2017

Dear Customer,

In a continued effort to provide you with a high level of service, reliable liner network and steady equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer on the Europe to Oceania trade.

Valid for sailings commencing on **April 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from Europe to Oceania** will be:

■ Standard Container

From	To	Current base rate level		New base rate level		Delta	
		20'	40'	20'	40'	20'	40'
North Europe	Oceania	EUR 1900	EUR 3400	EUR 2140	EUR 3880	EUR 240	EUR 480
Scan/Baltic	Oceania	EUR 1900	EUR 3400	EUR 2140	EUR 3880	EUR 240	EUR 480
Mediterranean	Oceania	USD 2100	USD 3400	USD 2350	USD 3900	USD 250	USD 500

■ Reefer Container

From	To	Current base rate level		New base rate level		Delta	
		20'	40'	20'	40'	20'	40'
North Europe	Oceania	EUR 2900	EUR 4600	EUR 3140	EUR 5080	EUR 240	EUR 480
Scan/Baltic	Oceania	EUR 2900	EUR 4600	EUR 3140	EUR 5080	EUR 240	EUR 480
Mediterranean	Oceania	USD 3500	USD 5500	USD 3750	USD 6000	USD 250	USD 500

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** FAK, for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)

Local charges and **contingency charges** may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG