

■ Rate Announcement – Far East Westbound

Middle East to Europe North Continent and Mediterranean

February 22, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all non-DG cargoes for standard container types on the westbound trade from Indian Subcontinent to Europe North Continent and Mediterranean.

Valid for sailings commencing on **March 8, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from Middle East to Europe North Continent and West Mediterranean** will be:

To North Continent

- Pakistan – USD 1581 per 20' and USD 2412 per 40'
- Jebel Ali – USD 1650 per 20' and USD 2300 per 40'

To West Mediterranean

- Pakistan – USD 1606 per 20' and USD 2462 per 40'
- Jebel Ali – USD 1425 per 20' and USD 1950 per 40'

These base rates are subject to the following surcharges:

- **Bunker related charges** (please click [here](#)) – included (except LSF)
- **Security related charges** (please click [here](#)) – applies
- **Origin Terminal Handling charges** (please click [here](#)) – applies
- **Destination Terminal Handling charges** (please click [here](#)) – applies
- **Peak Season Surcharge** (please click [here](#)) – not applicable
Hapag-Lloyd will make a further price announcement before any such surcharge becomes effective.
- Local charges and contingency charges may apply.

Valid for sailings commencing on **March 8, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from Middle East to East Mediterranean, Black Sea and North Africa** will be:

- Pakistan – USD 1606 per 20' and USD 2462 per 40'
- Jebel Ali – USD 1675 per 20' and USD 2350 per 40'

These base rates are subject to the following surcharges:

- **Bunker related charges** (please click [here](#)) – included (except LSF)
- **Security related charges** (please click [here](#)) – applies
- **Origin Terminal Handling charges** (please click [here](#)) – applies
- **Destination Terminal Handling charges** (please click [here](#)) – applies
- **Peak Season Surcharge** (please click [here](#)) – not applicable
Hapag-Lloyd will make a further price announcement before any such surcharge becomes effective.
- Local charges and contingency charges may apply.

All of the foregoing is applicable for all shipments from Indian Subcontinent to all Europe North Continent and Mediterranean destinations. Outports will be subject to the prevailing transport additional in Europe and in Asia.

Definition Freight All Kind (FAK)

The characterization of freight all kind covers all commodities except for:

IMDG Cargo including of classes 1.1, 1.2, 1.3, 1.4 and radioactive material of class 7. Amber listed waste, Ad Valorem Cargo; Silver Bars, Bullions, Bank Notes, Coins and other forms of currency, Beer, Spirits, Wine, Agricultural products to include grains, seeds, beans, peas, lentils and pulses, Cocoa, Coffee, Cotton, Dried Fruits and Nuts, Hides, Live Animals and Plants, Resin, Tobacco and Tobacco manufactured cargos like Cigarettes, Cigars, Military, Police or other Government Cargo, Oversized Cargo moving on/in Special Equipment, Personal Effects and Used Household Goods. Temperature Controlled Cargo; Shipper Owned Empty Containers; Tank Containers; Used and New Autos, Auto Parts, Scrap and all material classified as waste. Used and New Autos, Auto Parts, Gaming Machines, Tiles, Marble, Granite, Stone Blocks, Consolidated Cargo.

North Europe comprises North West Continent, the U.K., Scandinavia, Baltic and European ports of Russia.

Mediterranean comprises the West Mediterranean, East Mediterranean, Black Sea and North Africa.

Middle East comprises Bahrain, Iran, Iraq, Jordan, Kuwait, Oman, Qatar, Saudi Arabia, Sudan, United Arab Emirates, Yemen and Pakistan.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG