

■ **Price Announcement – Mediterranean to USA, Canada and Mexico**

March 1, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer on the Atlantic Westbound trade from the Mediterranean to North America.

Valid for sailings commencing on **April 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from the Mediterranean to North America** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	Canada East Coast	3050	3830	3200	4080	150	250
Mediterranean	Canada West Coast	3200	3900	3350	4150	150	250
Mediterranean	Cross-border	4330	7680	4480	7930	150	250
Mediterranean	USA East Coast	4160	7140	4310	7660	150	250
Mediterranean	USA Gulf Coast	3480	6700	3630	6950	150	250
Mediterranean	USA West Coast	4430	7780	4580	8030	150	250
Mediterranean	Mexico East Coast	2725	3775	2875	4025	150	250
Mediterranean	Mexico West Coast	3100	4250	3250	4500	150	250

▪ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	Canada East Coast	5300	5750	5450	6000	150	250
Mediterranean	Canada West Coast	4800	5250	4950	5500	150	250
Mediterranean	Cross-border	6990	8140	7140	8390	150	250
Mediterranean	USA East Coast	8120	9270	8270	9520	150	250
Mediterranean	USA Gulf Coast	6710	7860	6860	8110	150	250
Mediterranean	USA West Coast	7620	8870	7770	9120	150	250
Mediterranean	Mexico East Coast	4400	4800	4550	5050	150	250
Mediterranean	Mexico West Coast	4200	5400	4350	5650	150	250

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** FAK, for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and **contingency charges** may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG