

■ **Price Announcement – Mediterranean to USA, Canada and Mexico**

August 31, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer container on our Atlantic westbound trade from Mediterranean to North America and Mexico.

Valid for sailings commencing on **October 1, 2017** onwards and until further notice, Hapag-Lloyd's **Ocean Tariff rate from the Mediterranean to USA, Canada and Mexico** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	USA East Coast	5800	8800	6050	9050	250	250
Mediterranean	USA West Coast	4580	8030	4830	8280	250	250
Mediterranean	Cross-border	4480	4730	7930	8180	250	250
Mediterranean	Canada East Coast	3200	4080	3450	4330	250	250
Mediterranean	Canada West Coast	3350	4150	3600	4400	250	250
Mediterranean	Mexico East Coast	2900	4025	3150	4275	250	250
Mediterranean	Mexico West Coast	3250	4500	3500	4750	250	250

▪ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	USA East Coast	8270	9520	8520	9770	250	250
Mediterranean	USA West Coast	7770	9120	8020	9370	250	250
Mediterranean	Cross-border	7140	8390	7390	8640	250	250
Mediterranean	Canada East Coast	5450	6000	5700	6250	250	250
Mediterranean	Canada West Coast	4950	5500	5200	5750	250	250
Mediterranean	Mexico East Coast	4550	5050	4800	5300	250	250
Mediterranean	Mexico West Coast	4350	5650	4600	5900	250	250

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity** please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and contingency charges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG