

■ **Price Announcement – North Europe to Far East (including Japan)**

March 8, 2018

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increase on Ocean Tariff rates for all cargoes moving in 20' and 40' General Purpose (incl. High Cube Containers) on the eastbound trade from North Europe to East Asia.

Valid for sailings commencing on **April 1, 2018** onwards and until further notice, Hapag-Lloyd's **Ocean Tariff rates on defined port pair combinations** will be as follows:

**Freight All Kinds (FAK)**

Origin Countries	Destination	20'Dry	40'Dry and High Cube	Rate Structure
North Europe (excl. Finland, Russia, Estonia, Lithuania and Latvia)	Far East Main Ports	USD 750	USD 850	GIAI + LSF
North Europe (excl. Finland, Russia, Estonia, Lithuania and Latvia)	Laem Chabang	USD 850	USD 1000	GIAI + LSF
North Europe (excl. Finland, Russia, Estonia, Lithuania and Latvia)	Japan Main Ports	USD 1100	USD 1200	GIAI + LSF
North Europe (excl. Finland, Russia, Estonia, Lithuania and Latvia)	Tokyo	USD 1200	USD 1300	GIAI + LSF

(Note: GIAI = Gate in, All in)

**Rate Structure:**

Inclusive of OTHC / BUC / CAF/ EBS / IFP / EMS / CSF / SCC

Subject to SMD, LSF, HLC, DTHC, local charges both end, all other additional tariffs as valid at time of shipment

Subject to our tariff TAO/OLF for any load port other than our direct Far East Mainports – if applicable

Subject to our tariff TAD/DLF for outport/inland destinations – if applicable

## Plastic and Paper Waste / Wood Pulp

Origin Countries	Destination	20'Dry	40'Dry and High Cube	Rate Structure
Germany, The Netherlands, Belgium and France	Far East Main Ports (excl. Japan)	n/a	USD 700	GIGO + LSF
United Kingdom	Far East Main Ports (excl. Japan)	n/a	USD 750	GIGO + LSF
Germany, The Netherlands, Belgium and France	Hong Kong	n/a	USD 750	GIGO + LSF
United Kingdom	Hong Kong	n/a	USD 800	GIGO + LSF
Germany, The Netherlands, Belgium and France	Vung Tau and Laem Chabang	n/a	USD 950	GIGO + LSF
United Kingdom	Vung Tau and Laem Chabang	n/a	USD 1000	GIGO + LSF

(Note: GIGO = Gate in, Gate out)

### Rate Structure:

Inclusive of THC's / BUC/ CAF/ EBS / IFP / EMS/ CSF/ SCC

Subject to SMD, LSF, local charges both end, all other additional tariffs as valid at time of shipment

Subject to our tariff TAO/OLF for any load port other than our direct Far East Main ports – if applicable

Subject to our tariff TAD/DLF for outport/inland destinations – if applicable

## Wood / Logs / Timber / Peat Moss

Origin Countries	Destination	20'Dry	40'Dry and High Cube	Rate Structure
North Europe (exclusive Estonia, Latvia, Lithuania, Russia, Finland and Sweden)	Far East Main Ports (excl. Japan)	n/a	USD 650	GIAI + LSF
North Europe (exclusive Estonia, Latvia, Lithuania, Russia, Finland and Sweden)	Laem Chabang	n/a	USD 850	GIAI + LSF

(Note: GIAI = Gate in, All in)

### Rate Structure:

Inclusive of OTHC / BUC/ CAF/ EBS / IFP / EMS/ CSF/ SCC

Subject to SMD, LSF, HLC, DTHC, local charges both end, all other additional tariffs as valid at time of shipment

Subject to our tariff TAO/OLF for any load port other than our direct Far East Mainports – if applicable

Subject to our tariff TAD/DLF for outport/inland destinations – if applicable

These ocean base rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** please click [here](#)

**Local charges** and **contingency charges** may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG