

■ **Price Announcement – North Europe to North America**

June 1, 2018

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer Container on the Atlantic Westbound trade from North Europe to North America.

Valid for sailings commencing on **July 1, 2018** onwards and until further notice, Hapag-Lloyd's **Ocean Tariff rate from North Europe to North America** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	Canada East Coast	4600	5650	4700	5850	100	200
North Europe	Canada West Coast	5000	6400	5100	6600	100	200
North Europe	Cross-border	4010	5590	4110	5790	100	200
North Europe	USA East Coast	4120	5470	4220	5670	100	200
North Europe	USA Gulf Coast	3530	5070	3530	5070	0	0
North Europe	USA West Coast	4720	6650	4820	6850	100	200
North Europe	Mexico East Coast	3075	3750	3075	3750	0	0
North Europe	Mexico West Coast	3605	4410	3605	4410	0	0

■ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	Canada East Coast	5950	6600	6050	6800	100	200
North Europe	Canada West Coast	6250	6750	6350	6950	100	200
North Europe	Cross-border	6500	8500	6600	8700	100	200
North Europe	USA East Coast	6850	8900	6950	9100	100	200
North Europe	USA Gulf Coast	6550	8600	6550	8600	0	0
North Europe	USA West Coast	7000	9000	7100	9200	100	200
North Europe	Mexico East Coast	5575	6150	5575	6150	0	0
North Europe	Mexico West Coast	6125	6930	6125	6930	0	0

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity** please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

**Local charges** and **contingency charges** may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG