

■ **Price Announcement – From North Europe to South America East Coast**

May 18, 2018

Dear Customer,

In a continued effort to provide you with a high level of service, space and equipment supply, Hapag-Lloyd announces an increased FAK Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) from North Europe to South America East Coast.

Valid for sailings commencing on **June 1, 2018** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from North Europe to South America East Coast (SAEC) baseports** will be:

■ **Standard Container (including High Cube Container)**

From	To	Current base rate level		New base rate level		Delta	
		EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'
North Europe Baseports	SAEC Baseports	650	1,000	850	1,200	200	200

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and **contingency charges** may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG