

■ **Price Announcement Europe to USA, Canada and Mexico**

March 1, 2018

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer container on our Atlantic westbound trade from Europe to North America and Mexico.

Valid for sailings commencing on **April 1, 2018** onwards and until further notice, Hapag-Lloyd's **Ocean Tariff rate from Europe to USA, Canada and Mexico** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	USA East Coast	4120	5470	4320	5870	200	400
North Europe	USA Gulf Coast	3530	5070	3730	5470	200	400
North Europe	USA West Coast	4720	6650	4920	7050	200	400
North Europe	Crossborder	4010	5590	4210	5990	200	400
North Europe	Canada East Coast	4400	5250	4600	5650	200	400
North Europe	Canada West Coast	4800	6000	5000	6400	200	400
North Europe	Mexico East Coast	3000	3600	3075	3750	75	150
North Europe	Mexico West Coast	3530	4260	3605	4410	75	150

- Standard Container

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	USA East Coast	6050	9050	6250	9350	200	300
Mediterranean	USA Gulf Coast	4330	7380	4530	7680	200	300
Mediterranean	USA West Coast	4830	8280	5030	8580	200	300
Mediterranean	Crossborder	4730	4980	4930	5280	200	300
Mediterranean	Canada East Coast	3450	4330	3650	4630	200	300
Mediterranean	Canada West Coast	3600	4400	3800	4700	200	300
Mediterranean	Mexico East Coast	3150	4275	3350	4575	200	300
Mediterranean	Mexico West Coast	3500	4750	3700	5050	200	300

■ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	USA East Coast	7350	9200	7550	9600	200	400
North Europe	USA Gulf Coast	7350	9200	7550	9600	200	400
North Europe	USA West Coast	7300	9100	7500	9500	200	400
North Europe	Cross-border	7300	9100	7500	9500	200	400
North Europe	Canada East Coast	5750	6200	5950	6600	200	400
North Europe	Canada West Coast	6050	6350	6250	6750	200	400
North Europe	Mexico East Coast	5500	6000	5575	6150	75	150
North Europe	Mexico West Coast	6050	6780	6125	6930	75	150

■ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
Mediterranean	USA East Coast	8520	9770	8720	10070	200	300
Mediterranean	USA Gulf Coast	7210	9035	7410	9335	200	300
Mediterranean	USA West Coast	8020	9370	8220	9670	200	300
Mediterranean	Crossborder	7390	8640	7590	8940	200	300
Mediterranean	Canada East Coast	5700	6250	5900	6550	200	300
Mediterranean	Canada West Coast	5200	5750	5400	6050	200	300
Mediterranean	Mexico East Coast	4800	5300	5000	5600	200	300
Mediterranean	Mexico West Coast	4600	5900	4800	6200	200	300

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local Hapag-Lloyd representative.

These Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity** please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and **contingency charges** may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG