

■ **Rate Restoration – Far East Westbound**
East Asia to North Europe and Mediterranean

July 1, 2016

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted services and equipment supply Hapag-Lloyd announces an increased FAK (Freight All Kinds) rate for all cargoes for standard container types on the **Far East westbound** trade.

Valid from **July 15, 2016** Hapag-Lloyd's **FAK rate** subject to applicable surcharges will be:

- **USD 1950 per 20' Container**
- **USD 3800 per 40' Container**
- **USD 3850 per 40' High Cube Container**

This new rate level is a further step to bring the rates back to sustainable levels and will be applicable from all base ports in Asia to all North Europe and Mediterranean base ports. Out ports will be subject to the prevailing transport additional in Europe and in Asia.

North Europe comprises North West Continent, the U.K., Scandinavia, Baltic and European ports of Russia.

Mediterranean comprises the West Mediterranean, East Mediterranean, Black Sea and North Africa.

East Asia comprises Japan, Republic of Korea, Taiwan, Hong Kong, China (PRC), Macao, Singapore, Malaysia, Indonesia, Thailand, Philippines, Laos, Cambodia, Vietnam, Brunei and Russian Pacific Ports of Vladivostok and Vostochny.

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG