

■ **Rate Restoration – Far East Westbound from Indian Subcontinent Zone 1 and 2, Pakistan, Bangladesh, Sri Lanka and the Middle East to North Europe & Mediterranean**

July 1, 2016

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted services and equipment supply Hapag-Lloyd announces an increased FAK (Freight All Kinds) rate for all cargoes for standard container types on westbound trade from Indian Subcontinent and the Middle East.

Valid from **July 28, 2016** Hapag-Lloyd's **FAK rate** subject to applicable surcharges will be:

- **USD 800 per 20' Container**
- **USD 1200 per 40' Container**
- **USD 1250 per 40' High Cube Container**

This new rate level is a further step to bring the rates back to sustainable levels and will be applicable from all base ports in Indian Subcontinent and Middle East to all North Europe and Mediterranean base ports. Out ports will be subject to the prevailing transport additional in Europe and in Asia.

Indian Subcontinent Zone 1 comprises the West Coast ports of India (Nhava Sheva, Mundra, Delhi) and all inland container depot (ICD) locations moving via the ports of Nhava Sheva, Mundra and Pakistan.

Indian Subcontinent Zone 2 comprises East and South Coast India, Bangladesh and Sri Lanka.

Middle East comprises Bahrain, Iraq, Iran, Jordan, Kuwait, Oman, Qatar, Saudi Arabia, Sudan, United Arab Emirates, and Yemen.

North Europe comprises North West Continent, the U.K., Scandinavia, Baltic and European ports of Russia.

Mediterranean comprises the West Mediterranean, East Mediterranean, Black Sea and North Africa.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG