

■ Rate Announcement – Far East Westbound

Indian Subcontinent to Europe North Continent and Mediterranean

January 17, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) rate for all non-DG cargoes for standard container types on the westbound trade from Indian Subcontinent to Europe North Continent and Mediterranean.

Valid for sailings commencing on **February 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK rate to Europe North Continent and West Mediterranean** will be:

To North Continent

- ISC Zone 1 (Nhava Sheva/Mundra) – USD 1030 per 20' and USD 1560 per 40'

To West Mediterranean

- ISC Zone 1 (Nhava Sheva/Mundra) – USD 1050 per 20' and USD 1600 per 40'

These base rates are subject to the following surcharges:

- **Bunker related charges** (please click [here](#)) – included (except LSF)
- **Security related charges** (please click [here](#)) – applies
- **Origin Terminal Handling charges** (please click [here](#)) – applies
- **Destination Terminal Handling charges** (please click [here](#)) – applies
- **Peak Season Surcharge** (please click [here](#)) – not applicable
Hapag-Lloyd will make a further price announcement before any such surcharge becomes effective.
- Local charges and contingency charges may apply.

Valid for sailings commencing on **February 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK rate to East Mediterranean, Black Sea and North Africa** will be:

- ISC Zone 1 (Nhava Sheva/Mundra) – USD 1300 per 20' and USD 2100 per 40'

These base rates are subject to the following surcharges:

- **Bunker related charges** (please click [here](#)) – included (except LSF)
- **Security related charges** (please click [here](#)) – applies
- **Origin Terminal Handling charges** (please click [here](#)) – applies
- **Destination Terminal Handling charges** (please click [here](#)) – applies
- **Peak Season Surcharge** (please click [here](#)) – not applicable
Hapag-Lloyd will make a further price announcement before any such surcharge becomes effective.

- Local charges and contingency charges may apply.

All of the foregoing is applicable for all shipments from Indian Subcontinent to all Europe North Continent and Mediterranean destinations. Outports will be subject to the prevailing transport additional in Europe and in Asia.

Definition Freight All Kind (FAK)

The characterization of freight all kind covers all commodities except for:

IMDG Cargo including of classes 1.1, 1.2, 1.3, 1.4 and radioactive material of class 7. Amber listed waste, Ad Valorem Cargo; Silver Bars, Bullions, Bank Notes, Coins and other forms of currency, Beer, Spirits, Wine, Agricultural products to include grains, seeds, beans, peas, lentils and pulses, Cocoa, Coffee, Cotton, Dried Fruits and Nuts, Hides, Live Animals and Plants, Resin, Tobacco and Tobacco manufactured cargos like Cigarettes, Cigars, Military, Police or other Government Cargo, Oversized Cargo moving on/in Special Equipment, Personal Effects and Used Household Goods. Temperature Controlled Cargo; Shipper Owned Empty Containers; Tank Containers; Used and New Autos, Auto Parts, Scrap and all material classified as waste. Used and New Autos, Auto Parts, Gaming Machines, Tiles, Marble, Granite, Stone Blocks, Consolidated Cargo.

North Europe comprises North West Continent, the U.K., Scandinavia, Baltic and European ports of Russia.

Mediterranean comprises the West Mediterranean, East Mediterranean, Black Sea and North Africa.

Indian Subcontinent Zone 1 comprises the West Coast ports of India (Nhava Sheva, Mundra, Delhi) and all inland container depot (ICD) locations moving via the ports of Nhava Sheva, Mundra and Pakistan.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG