

## ■ North Europe - South America West Coast Service – New “EWX” Service

March 8, 2017

Dear Customer,

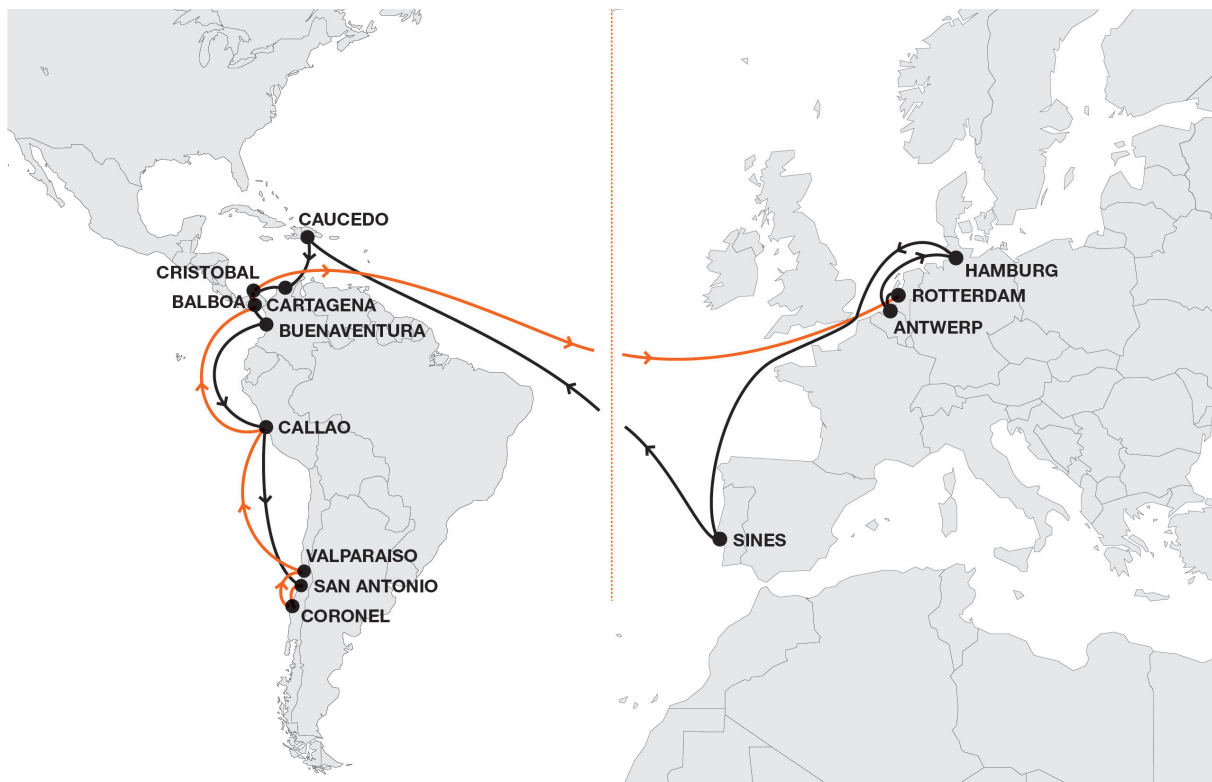
In our continued efforts to provide you with high value service, we are pleased to announce our new **EWX Service**. With this standalone service, Hapag-Lloyd will offer you two direct weekly sailings. The new EWX Service is planned to commence as following:

**Northbound: April 2, 2018** in San Antonio, Chile with M/V “MSC Anzu”

**Southbound: April 3, 2018** in Rotterdam, Netherlands with M/V “MSC Carlotta”

The new EWX Service, covering the major markets in North Europe and West Coast South America, will be a weekly service with fixed scheduled arrivals and departures.

### The new rotation of the EWX service will be as follows:



With the additional EWX Service Hapag-Lloyd will offer you one of the best market coverage in this trade with mainly direct connections and competitive transit times in both directions:

## Transit Time (in days) – Southbound

From / to		Caucedo	Cartagena	Cristobal	Balboa	Buena-ventura	Callao	San Antonio	Coronel	Valparaiso
	Arrival Day	Sat	Mon	Wed	Thu	Sun	Thu	Mon	Tue	Fri
Rotterdam	Tue	18	20	22	23	26	30	34	36	38
Antwerp	Wed	16	18	20	21	24	28	32	34	36
Hamburg	Fri	14	16	18	19	22	26	30	32	34
Sines	Sat	9	11	13	14	17	21	25	27	29

## Transit Time (in days) – Northbound

From / to		Rotterdam	Antwerp	Hamburg	Sines
	Arrival Day	Tue	Wed	Fri	Sat
Buenaventura	Sun	36	37	40	45
San Antonio	Mon	28	29	32	37
Coronel	Tue	26	27	30	35
Valparaiso	Fri	24	25	28	33
Callao	Tue	20	21	24	29
Balboa	Sat	16	17	20	25
Cristobal	Sun	14	15	18	23

We will provide you in due course with further information about the new EWX Service.

We are looking forward to continue the valuable relationship and the reliable service we have been providing to you.

Kind regards,

Hapag-Lloyd AG