



North Europe - South America East Coast Service New "ECX" Service UPDATE

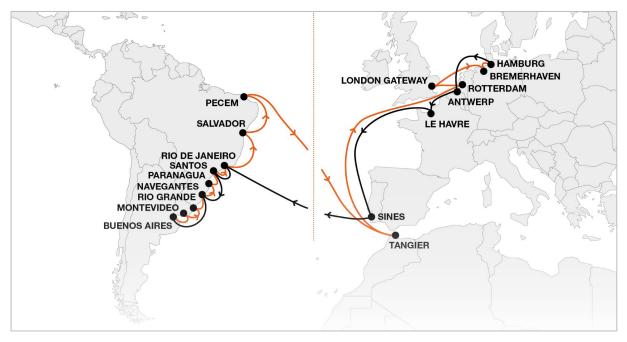
September 25, 2017

Dear Customer,

In reference to our <u>previous</u> CustomerInfo dated August 16, 2017 we would like to update you on the latest service details about our new **ECX Service**. As communicated before the new ECX Service will commence on **September 27, 2017** in Rotterdam, Netherlands with the southbound departure of **MV MSC Lily (voyage NA739A)**.

In relation to our previous communication we have enhanced the rotation of the ECX slightly, as we will call Sines, Portugal only on the southbound leg and have decided due to an improved draft situation at this port to continue to call Rio de Janeiro – being the first port of call at South America East Coast.

The rotation of the service will be as follows:



The new ECX Service will offer you the best market coverage in this trade with mainly direct connections and highly competitive transit times in both directions:



Transit Time (in days) – Southbound

From / to		Rio de Janeiro	Santos*	Nave- gantes	Buenos Aires	Monte- video	Rio Grande	Para- nagua	Salvador	Pecem
	Arrival Day	Mon	Tue	Thu	Mon	Wed	Fri	Tue	Tue	Fri
Rotterdam	Wed	25	26	28	32	34	36	40	47	50
London	Fri	23	24	26	30	32	34	38	45	48
Bremerhaven	Sun	21	22	24	28	30	32	36	43	46
Hamburg	Mon	20	21	23	27	29	31	35	42	45
Antwerp	Thu	17	18	20	24	26	28	32	39	42
Le Havre	Fri	16	17	19	23	25	27	31	38	41
Sines	Tue	12	13	15	19	21	23	27	34	37

Transit Time (in days) – Northbound

From / to		Tangier	Rotterdam	London	Bremer- haven	Hamburg	Antwerp	Le Havre	Sines
	Arrival Day	Sat	Wed	Fri	Sun	Mon	Thu	Fri	Tue
Buenos Aires	Mon	25	29	31	33	34	37	38	42
Montevideo	Wed	23	27	29	31	32	35	36	40
Rio Grande	Fri	21	25	27	29	30	33	34	38
Navegantes	Mon	18	22	24	26	27	30	31	35
Paranagua	Tue	17	21	23	25	26	29	30	34
Santos*	Thu	15	19	21	23	24	27	28	32
Rio de Janeiro	Sat	14	18	20	22	23	26	27	31
Salvador	Tue	10	14	16	18	19	22	23	27
Pecem	Fri	8	12	14	16	17	20	21	25

*) Feeder connecting to/from Zarate (Argentina)

We will continue providing you all relevant information about the new ECX Service.

We are looking forward to continue the valuable relationship and the reliable service we have been providing to you.

Kind regards,

Hapag-Lloyd AG