

■ **Price Announcement – Europe to West Africa**

February 2, 2017

Dear Customer,

In a continued effort to provide you with a high level of service, reliable liner network and steady equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer on the Europe to West Africa trade.

Valid for sailings commencing on **March 1, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from Europe to West Africa** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'
Antwerp	Abidjan	EUR 1200	EUR 2225	EUR 1275	EUR 2375	EUR 75	EUR 150
Hamburg	Abidjan	EUR 1250	EUR 2225	EUR 1325	EUR 2375	EUR 75	EUR 150
Genoa	Abidjan	EUR 1000	EUR 1925	EUR 1075	EUR 2075	EUR 75	EUR 150
Tanger Med	Abidjan	EUR 865	EUR 1605	EUR 940	EUR 1755	EUR 75	EUR 150
Antwerp	Tema	EUR 1290	EUR 2055	EUR 1365	EUR 2205	EUR 75	EUR 150
Hamburg	Tema	EUR 1315	EUR 2280	EUR 1390	EUR 2430	EUR 75	EUR 150
Genoa	Tema	EUR 1100	EUR 2100	EUR 1175	EUR 2250	EUR 75	EUR 150
Tanger Med	Tema	EUR 865	EUR 1605	EUR 940	EUR 1755	EUR 75	EUR 150
Antwerp	Senegal	EUR 1290	EUR 2105	EUR 1365	EUR 2255	EUR 75	EUR 150
Hamburg	Senegal	EUR 1365	EUR 2205	EUR 1440	EUR 2355	EUR 75	EUR 150
Genoa	Senegal	EUR 1100	EUR 2100	EUR 1175	EUR 2250	EUR 75	EUR 150
Tanger Med	Senegal	EUR 865	EUR 1605	EUR 940	EUR 1755	EUR 75	EUR 150

- Reefer Container

From	To	Current base rate level		New base rate level		Delta	
		EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'	EUR / 20'	EUR / 40'
Antwerp	Abidjan	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150
Antwerp	Tema	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150
Antwerp	Dakar	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150
Hamburg	Abidjan	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150
Hamburg	Tema	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150
Hamburg	Dakar	EUR 5000	EUR 3355	EUR 5075	EUR 3505	EUR 75	EUR 150

For additional port pairs please visit the [Hapag-Lloyd website](#) or contact your nearest Hapag-Lloyd office or local HL representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- Validity:** until further notice
- Scope definition** please click [here](#)
- Commodity:** FAK, for definition please click [here](#)
- Bunker related charges** please click [here](#)
- Security related charges** please click [here](#)
- Terminal Handling charges** please click [here](#)

Local charges and contingency charges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG