

■ Region Europe – New Local Service Fee –Manual VGM Transmission Fee

June 8, 2016

Dear Customer,

The new SOLAS convention will become effective **July 1, 2016** and it will be mandatory to submit the verified gross mass (VGM) prior to stowage aboard ship.

You can easily submit the VGM through following channels:

- preferably via the new VGM oriented VERMAS (EDI) message
- or via existing EDI connections (in e-Shipping Instruction)
- or via our Hapag-Lloyd website (Online Business – webVGM or VGM Excel)
- or via portal solutions (such as INTTRA, GT Nexus, CargoSmart, Dakosy)

We would like to ask you to abstain from any manual transmission of VGM information via e-mail or other manual means in order to ensure smooth processing of this important information. With **earliest effective date July 3, 2016** we will introduce a **Manual Transmission Fee** for all VGM information that is transferred manually.

The Manual Transmission Fee for VGM will be implemented by all European Hapag-Lloyd offices in local currencies and at an equivalent of **minimum USD 50 per container**. All charges are published within our [Local Charges / Service Fees](#). In addition, please find attached overview.

We would like to emphasize that this fee is only applicable in case of a manual transmission. To avoid potential manual transmission, your local Hapag-Lloyd office will assist you to find an alternative via our website or portal solutions.

Please visit our [VGM webpage](#) for further details or contact your local Hapag-Lloyd office.

Kind Regards,

Hapag-Lloyd AG

Overview of European Manual VGM Transmission Fees

| Country | Amount per Container | Currency | Effective Date |
|---------------------------------|----------------------|----------|----------------|
| Austria | 50 | EUR | July 3, 2016 |
| Benelux (Belgium & Netherlands) | 50 | EUR | July 3, 2016 |
| Czech Republic | 50 | EUR | July 3, 2016 |
| Denmark | 335 | DKK | July 3, 2016 |
| Estonia | 50 | EUR | July 3, 2016 |
| Finland | 50 | EUR | July 4, 2016 |
| France | 50 | EUR | July 3, 2016 |
| Germany | 50 | EUR | July 3, 2016 |
| Great Britain | 50 | GBP | July 3, 2016 |
| Greece | 50 | EUR | July 4, 2016 |
| Hungary | 50 | EUR | July 4, 2016 |
| Republic of Ireland | 50 | EUR | July 4, 2016 |
| Italy | 50 | EUR | July 3, 2016 |
| Latvia | 50 | EUR | July 4, 2016 |
| Lithuania | 50 | EUR | July 4, 2016 |
| Northern Ireland | 50 | GBP | July 4, 2016 |
| Norway | 420 | NOK | July 4, 2016 |
| Poland | 50 | EUR | July 4, 2016 |
| Portugal | 50 | EUR | July 4, 2016 |
| Russia | 50 | USD | July 4, 2016 |
| Slovakia | 50 | EUR | July 4, 2016 |
| South Africa | 780 | ZAR | July 4, 2016 |
| Spain | 50 | EUR | July 3, 2016 |
| Sweden | 420 | SEK | July 4, 2016 |
| Switzerland | 50 | CHF | July 4, 2016 |
| Turkey | 50 | USD | July 3, 2016 |