

■ **Price Announcement for Europe to Latin America Trade  
– Implementation of EBS (Emergency Bunker Surcharge)**

30 January, 2018

Dear Customer,

We wish to inform you that effective as of sailings of March 1, 2018 and valid until further notice we will introduce an **Emergency Bunker Surcharge (EBS)** from Europe to Latin America, excluding Puerto Rico as follows:

■ **EBS:**

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
East Mediterranean	Central America, Colombia EC, Puerto Rico		EUR 25 / TEU
West Mediterranean, Turkey, Greece	Central America, Colombia EC, Puerto Rico		EUR 25 / TEU
Mediterranean	South America East Coast		EUR 35 / TEU
Mediterranean	South America West Coast, Colombia WC		EUR 40 / TEU
North Europe excl. Scandinavia / Baltic	Central America, Caribbean		EUR 35 / TEU
North Europe excl. Scandinavia / Baltic	South America East Coast		EUR 30 / TEU
North Europe excl. Scandinavia / Baltic	South America West Coast		EUR 45 / TEU
Scandinavia / Baltic	Central America, Caribbean		EUR 40 / TEU
Scandinavia / Baltic	South America East Coast		EUR 35 / TEU
Scandinavia / Baltic	South America West Coast		EUR 50 / TEU
South America East Coast	North Europe		USD 43 / TEU
South America East Coast	Mediterranean		USD 43 / TEU

Other Bunker-related surcharges will be as follows:

■ **LSF:**

From	Trade		Low Sulfur Surcharge (LSF)
		To	
North Europe excl. Scandinavia / Baltic	Central America, Caribbean		EUR 25 / TEU
North Europe excl. Scandinavia / Baltic	South America East Coast		EUR 25 / TEU
North Europe excl. Scandinavia / Baltic	South America West Coast		EUR 25 / TEU
Scandinavia / Baltic	Central America, Caribbean		EUR 55 / TEU
Scandinavia / Baltic	South America East Coast		EUR 55 / TEU
Scandinavia / Baltic	South America West Coast		EUR 55 / TEU

From	Trade		Low Sulfur Surcharge (LSF)
		To	
Central America, Caribbean		North Europe excl. Scandinavia / Baltic	USD 30 / TEU
Central America, Caribbean		Scandinavia / Baltic	USD 65 / TEU
South America East Coast		North Europe excl. Scandinavia / Baltic	USD 30 / TEU
South America East Coast		Scandinavia / Baltic	USD 65 / TEU
South America West Coast		North Europe excl. Scandinavia / Baltic	USD 30 / TEU
South America West Coast		Scandinavia / Baltic	USD 65 / TEU

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per Hapag-Lloyd tariff

The change has become necessary due to strong bunker price development and we reserve the right to change this any time in future.

The Ocean Tariff rates as well as Security-related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged respectively as announced and can be found [here](#).

Other local charges and contingency surcharges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG