

■ **General Rate Increase – Mediterranean to USA East Coast and West Coast**

May 31, 2016

Dear Customer,

The Atlantic westbound rates have dropped to inadequate levels. In order to maintain its comprehensive service network Hapag-Lloyd needs to increase the rates for all cargo and all container types from the Mediterranean to the USA East Coast and West Coast effective **July 1, 2016** by:

- **USD 150 per 20' Container**
- **USD 250 per 40' Container**

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG