

■ **Price Announcement – North Europe to North America**

February 15, 2017

Dear Customer,

In a continued effort to provide you with a high level of service and uninterrupted liner services and equipment supply, Hapag-Lloyd announces an increased FAK (Freight All Kinds) Ocean Tariff rate for all cargoes for 20' and 40' General Purpose (incl. High Cube Container) as well as 20' and 40' Reefer on the Atlantic Westbound trade from North Europe to North America.

Valid for sailings commencing on **March 17, 2017** onwards and until further notice, Hapag-Lloyd's **FAK Ocean Tariff rate from North Europe to North America** will be:

■ **Standard Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	Canada East Coast	3850	4250	4000	4550	150	300
North Europe	Canada West Coast	4250	5000	4400	5300	150	300
North Europe	Cross-border	3410	4490	3560	4790	150	300
North Europe	USA East Coast	3470	4270	3670	4670	200	400
North Europe	USA Gulf Coast	2880	3870	3080	4270	200	400
North Europe	USA West Coast	4120	5550	4270	5850	150	300
North Europe	Mexico East Coast	2450	2700	2650	3000	200	300
North Europe	Mexico West Coast	3080	3460	3180	3660	100	200

▪ **Reefer Container**

From	To	Current base rate level		New base rate level		Delta	
		USD / 20'	USD / 40'	USD / 20'	USD / 40'	USD / 20'	USD / 40'
North Europe	Canada East Coast	5200	5200	5350	5500	150	300
North Europe	Canada West Coast	5500	5450	5650	5750	150	300
North Europe	Cross-border	6700	8000	6850	8300	150	300
North Europe	USA East Coast	6700	8000	6900	8400	200	400
North Europe	USA Gulf Coast	6700	8000	6900	8400	200	400
North Europe	USA West Coast	6700	8000	6850	8300	150	300
North Europe	Mexico East Coast	4450	4600	4650	4900	200	300
North Europe	Mexico West Coast	5100	5480	5200	5680	100	200

For additional port pairs please visit our [website](#) or contact your nearest [Hapag-Lloyd office](#) or local Hapag-Lloyd representative.

These FAK Ocean Tariff rates are subject to the following conditions and surcharges:

- **Validity:** until further notice
- **Scope definition** please click [here](#)
- **Commodity:** FAK, for definition please click [here](#)
- **Bunker related charges** please click [here](#)
- **Security related charges** please click [here](#)
- **Terminal Handling charges** please click [here](#)
- **Peak Season Surcharge** (if applicable) please click [here](#)

Local charges and **contingency charges** may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG