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## Customer Information (12th, Dec. 2016)

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We are pleased to announce the new service cooperation with the prominent shipping network 『2M』 from April 2017 after detailed discussion

### ▶ Agreement with 2M

1. We have agreed to "Strategic Cooperation" with 2M.

The "Strategic Cooperation with 2M" has exclusivity against other Alliances. The initial term of the cooperation is three years and covers key East-West trades.

2. Coverage of Service Scope

The modes of cooperation are two ways. One is slot exchange in TP west coast (including 3 services operated by HMM), and another is slot purchase in EU and TP east coast. HMM can keep the strength of service quality through own vessel operating on TP west coast and increase the benefits of the customers by joining 2M's extensive coverage of EU route and TP east coast.

We are sure to fulfil regulation issues and start cooperation in April next year. Through this reliable products, we will provide better service to all valued customers with enhanced competitiveness. We will keep you all in the loop on this matter. Once again, we always thank for your support and cooperation.

Best Regards,



HYUNDAI MERCHANT MARINE CO., LTD.