

14 November 2017

Exports Congestion Fee – (CFO) – Scope Qui Nhon to World

Dear Valued Customer,

On the 4th November 2017, a severe storm caused significant disruption to the Qui Nhon Port, which has resulted in blocking the channel with sunk vessels. Consequently, Qui Nhon port authority has given official announcement about the temporary block of channel and limit the vessel in and out to be max 5.5m vessel draft, and sailing time 06:00 to 17:00 only, until further notice.

Due to above mentioned reasons, vessels must wait longer for a berth and extra transshipments are required which disrupts the weekly services from Qui Nhon. In order to maintain a weekly service, we must deploy extra vessels that meet the requirement of port authority with accompanying additional bunker cost to mitigate expected delays. Therefore, the cost of operating a weekly vessel service from Qui Nhon has increased significantly and unexpectedly.

In order to recover a portion of these incremental costs, we will be introducing an export congestion fee (CFO), applicable to **ALL Cargo** moving out of Qui Nhon, **effective 1st December** for non-FMC corridors and **15th December 2017** for FMC corridors. The effective date is determined by the departure date (ETD) for non-FMC trades and gate-in date for FMC trades.

The surcharge amount is detailed as follows:

CFO: USD 210 / 420 per 20’/40’ (both DRY and REEF)

We are continuously reviewing the situation in the port and upon return to normal operations we will eliminate the application of this charge.

For your reference, we have also included the applicable fee and the rate structure for some sample corridors to Europe valid from today until further notice. These charges may be changed in the future and we will notify you accordingly.

Origin	Destination	OF						OHC						DHC					
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF
Qui Nhon	Ambarli	975 USD	1350 USD	1350 USD	1850 USD	1350 USD	1350 USD	2000000 VND	3100000 VND	3100000 VND	3500000 VND	2600000 VND	4200000 VND	340 USD	340 USD	340 USD	340 USD	440 USD	440 USD
Origin	Destination	SBF						ERS						LSS					
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF
Qui Nhon	Ambarli	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	n/a	n/a	n/a	n/a	n/a	n/a
Origin	Destination	PSS						CFO											
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF						
Qui Nhon	Ambarli	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	210 USD	420 USD	420 USD	420 USD	210 USD	420 USD						

- * The above rates are also subject to other applicable surcharges, including local charges and contingency charges.
- * The above surcharge acronyms mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), SBF (Standard Bunker Adjustment Factor), LSS (Low Sulphur Surcharge) and PSS (Peak Season Surcharge).

- * These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements.
- * For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharges that vary from the Maersk Line tariff shall not be binding on Maersk Line unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange, as applicable.

We would like to take this opportunity to say thank you for your understanding and for continuing to do business with us.

If you have any questions, please feel free to reach out to your local sales or customer service representative. You will find contact details of our local offices on [maerskline.com](https://www.maerskline.com)

Sincerely,
Maersk Line