

## Rate Announcement – Far East to North Europe

Dear customer.

As Maersk Line strives to continue to offer you a broad portfolio of services, we are announcing an increase in FAK rates (Freight All Kinds). Below are the FAK rates for a sample list of corridors, commodities and container types where the rate increase is effective. As always, please visit <a href="may.maerskline.com">my.maerskline.com</a> for a quote, or your rate sheets or contracts will provide you with full details of rate increases.

Origins	Destinations	Commodity	Rate levels (USD)			Effective	
			20DC	40DC	40High	start date	Effective end date
Shanghai, CN	Rotterdam, NL	FAK	1050	1900	1950	15-03-17	Until further notice, but not beyond 31-03-17
Shanghai, CN	Felixstowe, GB	FAK	1100	2000	2000	15-03-17	Until further notice, but not beyond 31-03-17
Shanghai, CN	Aarhus, DK	FAK	1075	1950	2000	15-03-17	Until further notice, but not beyond 31-03-17
Shanghai, CN	Gdansk, PL	FAK	1050	1900	1950	15-03-17	Until further notice, but not beyond 31-03-17

- \* The above rates are inclusive of Basic Freight Rate (BAS), Bunker Adjustment Factor (SBF), Emergency Risk Surcharge (ERS) and Peak Season Surcharge (PSS)].
- \* The above rates are subject to [Low Sulphur Surcharge (LSS) and Terminal Handling Charges (THC) Detailed levels of [LSS, ERS, THC and PSS] can be found <a href="here">here</a>.
- \* The above rates are also subject to other applicable surcharges, including local charges and contingency charges.
- \* Other corridors, commodities and container types (including reefers) that are not listed above may also be subject to increases.
- \* These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements.
- \* For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharges that vary from the Maersk Line tariff shall not be binding on Maersk Line unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange, as applicable.

We would like to take this opportunity to say thank you for doing business with us. As the world's leading shipping company, we strive to be your reliable shipping partner, propelling your business forward and supporting your growth ambitions.

If you have any questions, please feel free to reach out to your local sales or customer service representative. You will find contact details of our local offices on <u>maerskline.com</u>.

If you wish to place a booking you can always visit my.maerskline.com.

Sincerely, Maersk Line