

Rate Announcement – Scope North Europe to Far East

Dear customer,

As Maersk Line strives to continue to offer you a broad portfolio of services, we are announcing an increase in FAK (Freight All Kinds) and traded commodity rates. Below are the FAK rates for a sample list of corridors, commodities and container types where the rate increase is effective. As always, please visit <u>my.maerskline.com</u> for a quote, or your rate sheets or contracts will provide you with full details of your latest rates.

Origins	Destinations	Commodity	Rate levels (USD)			Effective	Effective
			20DC	40DC	40High	start date	end date
Rotterdam	China Main Ports	FAK excluding Scrap metal	1840	2300	2300	15/03/2017	Until further notice, but not beyond 31-03-17
Rotterdam	Japan Main Ports	FAK excluding Scrap metal	2080	2600	2600	15/03/2017	
Bremerhaven	China Main Ports	FAK	1920	2400	2400	15/03/2017	
Bremerhaven	Japan Main Ports	FAK	2160	2700	2700	15/03/2017	
Felixstowe	China Main Ports	FAK excluding Wastepaper, Plastic scrap, Scrap metal	1840	2300	2300	15/03/2017	
Felixstowe	Japan Main Ports	FAK excluding Wastepaper, Plastic scrap, Scrap metal	2080	2600	2600	15/03/2017	
Gdansk	China Main Ports	FAK	2080	2600	2600	15/03/2017	
Gdansk	Japan Main Ports	FAK	2280	2850	2850	15/03/2017	
Riga	China Main Ports	Wood, pulp and timber		2795	2795	15/03/2017	
Riga	Japan Main Ports	Wood, pulp and timber		2975	2975	15/03/2017	
Felixstowe	China Main Ports	Wastepaper and Plastic Scrap		2825	2825	15/03/2017	
Felixstowe	China Main Ports	Scrap Metal	1960	2450	2450	15/03/2017	

- The above rates are inclusive of Basis Freight Rate (BAS), Bunker Adjustment Factor (SBF), Emergency Risk Surcharge (ERS), Terminal Handling Services – Origin (OHC) and Export Services (EXP).
- The above rates are subject to Terminal Handling Services Destination (DHC), Low Sulphur Surcharge (LSS) and Peak Season Surcharge (PSS). Detailed level of LSS, DHC and PSS level can be found at maerskline.com via link.
- The above Felixstowe Plastic scrap and waste paper rates are inclusive of Basis Freight Rate (BAS), Bunker Adjustment Factor (SBF), Emergency Risk Surcharge (ERS), Terminal Handling Services (THC), Export Services (EXP) and Import Services (IMP).
- * The above Felixstowe Plastic scrap and Waste paper rates are subject to Low Sulphur Surcharge (LSS) and Peak Season Surcharge (PSS). Detailed level of LSS, and PSS level can be found at maerskline.com via link.



- * The above rates are also subject to other applicable surcharges, including local charges and contingency charges.
- * Other corridors, commodities (including but not limited to Scrap metal, Plastic scrap, Wastepaper) and container types that are not listed above may also be subject to increases. As always, please visit my.maerskline.com for a quote, or your rate sheets or contracts provide you with details for the corridors and commodities specific to you.
- * These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements.
- * For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharges that vary from the Maersk Line tariff shall not be binding on Maersk Line unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange, as applicable.

We would like to take this opportunity to say thank you for doing business with us. As the world's leading shipping company, we strive to be your reliable shipping partner, propelling your business forward and supporting your growth ambitions.

If you have any questions, please feel free to reach out to your local sales or customer service representative. You will find contact details of our local offices on <u>maerskline.com</u>.

If you wish to place a booking you can always visit <u>my.maerskline.com</u>.

Sincerely, Maersk Line