

31/10/2017

## Winter Surcharge (WSC) - Scope Saint Petersburg / Ust-Luga (Russia) to/from World

Dear Valued Customer,

We at Maersk Line constantly strive to provide reliable and innovative products to our customers. In order to continue offering our high-quality services and unmatched reliability, we will be implementing Winter Surcharge Fee (WSC) for ALL Cargo in Saint Petersburg and Ust-Luga due to increase in operational costs during winter season, effective 1<sup>st</sup> December, 2017.

The surcharge amount is:

USD 75 per TEU for all import shipments USD 50 per TEU for all export shipments

For your reference, we have also included the levels and the rate structure for some sample corridors valid from today until further notice. These charges may be changed in the future and we will notify you accordingly

		OF							OHC							DHC							
Origin	Destination	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	
St Petersburg	Shanghai	720 USD	900 USD	900 USD	2 080 USD	2 600 USD	720 USD	900 USD	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	625 CNY	980 CNY	980 CNY	785 CNY	1 185 CNY	785 CNY	1 185 CNY	
Shanghai	St Petersburg	825 USD	1 400 USD	1 400 USD	1 445 USD	1 900 USD	825 USD	1 400 USD	625 CNY	980 CNY	980 CNY	785 CNY	1 185 CNY	785 CNY	1 185 CNY	480 USD	480 USD	480 USD	560 USD	560 USD	575 USD	575 USD	
		SBF								ERS							LSS						
Origin	Destination	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special	
St Petersburg	Shanghai	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	60 USD	120 USD	120 USD	60 USD	120 USD	60 USD	120 USD	
Shanghai	St Petersburg	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	inclusive	60 USD	120 USD	120 USD	60 USD	120 USD	60 USD	120 USD	
		PSS																					
Origin	Destination	20 DRY	40DRY	40HDRY	20 REEF	40 HREEF	20 Special	40 Special															
St Petersburg	Shanghai	0 USD	0 USD	Ī																			
Shanghai	St Petersburg	0 USD	0 USD	Ī																			

- \* The above rates are also subject to other applicable surcharges, including local charges and contingency charges.
- \* The above surcharge acronyms mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), SBF (Standard Bunker Adjustment Factor), LSS (Low Sulphur Surcharge) and PSS (Peak Season Surcharge).
- \* These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements.
- \* For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharges that vary from the Maersk Line tariff shall not be binding on Maersk Line unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange, as applicable.

We would like to take this opportunity to say thank you for doing business with us. As the world's leading shipping company, we strive to be your reliable shipping partner, propelling your business forward and supporting your growth ambitions.

If you have any questions, please feel free to reach out to your local sales or customer service representative. You will find contact details of our local offices on <u>maerskline.com</u>.

If you wish to place a booking you can always visit my.maerskline.com.

Sincerely, Maersk Line