

16 January 2020

Congestion Surcharge (CFO-CFD)

Dear customer,

The ongoing nationwide strikes affect all forms of transport across the entire country impacting the whole transportation sector, including Maersk's ocean and inland services. As consequence, we are seeing significant disruptions to our network in the South of France. Recent attempts at arbitration and mitigating the situation have been unsuccessful and we therefore expect further delays and disruptions.

With the aim to minimize the impact to our customers supply chain and provide predictability, Maersk is making a structural change and securing alternative routings. The possible options are:

IMPORT

- Release the containers in Genoa or Barcelona to further delivery at customer's discretion (B/L termination). This is the default option
- Reload containers from impacted vessels to feeders for further delivery to Fos-Sur-Mer

EXPORT

- Load containers on feeders from Fos-Sur-Mer for further connection in other ports

In order to keep providing you with our global services, Maersk is introducing a **Congestion Surcharge** in **Fos-Sur-Mer** as follows:

Export Cargo (CFO): The applicable tariffs will be **USD 125/250/250 (EUR 120/240/240)** for 20'/40'/45' (DRY & REEF). The surcharge will be effective **24 January 2020** for non-regulated corridors and **15 February 2020** for Regulated corridors. Effective date is based on **Price Calculation Date**.

Import Cargo (CFD): The applicable tariffs will be **USD 300 / 600 / 600 (EUR 290 / 580 / 580)** for 20'/40'/45' (DRY & REEF). The surcharge will be effective **24 January 2020** for non-regulated corridors and **15 February 2020** for Regulated corridors. Effective date is based on **Discharge Date**.

For your reference, we have also included the levels and rate structure for sample corridor from Jawaharlal Nehru to Fos Sur Mer and from Fos Sur Mer to Jawaharlal Nehru, valid from today until further notice. These may be subject to future change, however we will make sure to notify you accordingly.

Origin	Destination	OF								OHC								DHC							
		20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special			
Fos Sur Mer	Jawaharlal Nehru	495 USD	595 USD	895 USD	1990 USD	2280 USD	495 USD	595 USD	225 EUR	225 EUR	225 EUR	330 EUR	330 EUR	225 EUR	225 EUR	7325 INR	11800 INR	13505 INR	10640 INR	15805 INR	7325 INR	11800 INR			
Jawaharlal Nehru	Fos Sur Mer	650 USD	1000 USD	1300 USD	2100 USD	1900 USD	650 USD	1000 USD	7290 INR	11555 INR	13330 INR	19575 INR	24305 INR	7290 INR	1555 INR	225 EUR	225 EUR	225 EUR	330 EUR	330 EUR	225 EUR	225 EUR			
Origin	Destination	BAF								ERS								LSS							
		20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special			
Fos Sur Mer	Jawaharlal Nehru	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	n/a	n/a	n/a	n/a	n/a	n/a	n/a			
Jawaharlal Nehru	Fos Sur Mer	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	Inclusive	n/a	n/a	n/a	n/a	n/a	n/a	n/a			
Origin	Destination	EFF								PSS															
		20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special	20 DRY	40DRY/40HC	45Hdry	20REEF	40 HREEF	20 Special	40 Special			
Fos Sur Mer	Jawaharlal Nehru	72 USD	145 USD	145 USD	109 USD	217 USD	72 USD	145 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD			
Jawaharlal Nehru	Fos Sur Mer	72 USD	145 USD	145 USD	109 USD	217 USD	72 USD	145 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD	0 USD			

- The above rates are also subject to other applicable surcharges, including local charges and contingency charges

- The above surcharge acronym mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), BAF (Bunker Adjustment Factor), LSS (Low Sulfur Surcharge), EFF (Environmental Fuel Fee) and PSS (Peak Season Surcharge)
- These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements
- For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharge that vary from the Maersk tariff shall not be binding on Maersk unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange as applicable.

We appreciate your business and look forward to continuing working with you in the future

Best regards,

Maersk