



February 16, 2018

RE: Increasing Trucking Costs & Changes to Authorized Driver Waiting Time

Dear Valued Customer,

The US trucking Industry is currently facing many challenges including a change in legislation effective Dec 2017 mandating commercial drivers to carry an Electronic Logging Device (ELD), a shortage of drivers and chassis capacity, and the recent extreme weather conditions. These circumstances are leading to considerable waiting times - in some cases, more than a week for consignment delivery. As a result, costs for trucking and related charges, demurrage, detention and storage are increasing.

While we are working to try and mitigate these additional costs where we can, we have no other option than to pass these costs onto the freight payer. These charges will be clearly communicated to you on a shipment by shipment basis by your relevant DB Schenker contact.

Also note that added to this, effective 19/03/2018, the authorized driver waiting time for loading or unloading containers is being reduced from 2 hours to 1 hour. A fee of \$110/Hour, or portion thereof will apply in excess of the permitted waiting time. This charge is being introduced as a result of changes made by trucking companies throughout the USA in response to the ongoing trucker shortage.

We appreciate your continued support as a valued customer and should you require any further information or clarification, please do not hesitate to contact your account manager or customer service representative.

Best Regards,

DB Schenker